



Non-Salary Cost Reduction

Total Cost Solutions helps organizations analyze spending, source suppliers, negotiate agreements, and implement process changes that reduce operating costs. Our work combines diverse industry expertise, deep knowledge of purchased services, and hands-on operational support to drive sustainable change.

FREIGHT & LOGISTICS SERVICES



Carrier and 3PL sourcing



Domestic and international shipments



Routing guides and service level optimization



Freight pricing and invoice audits



TMS assessment, selection & staff training

RECENT ENGAGEMENT OUTCOMES

2026 pricing improvements secured during elevated fuel costs.

35–52%

Freight savings from carrier and 3PL sourcing

40–50%

Domestic parcel savings

60–85%

International parcel savings

60%

Reduction in expedited shipping

SAVINGS LEVERS



Improve pricing and contract terms.



Align service levels and usage with business needs.



Standardize purchasing and strengthen vendor management.

OTHER AREAS OF EXPERTISE



Facility, security & waste services



IT, telecom & document management



Finance, audit, legal and banking services



Clinical, biomedical & food services



Shared services & outsourcing



Process improvement & vendor engagement strategies



Supply chain optimization



Sourcing & procurement



Direct & indirect spend

Identify

Analyze spending and prioritize savings opportunities.



Implement

Negotiate agreements and put process changes into practice.



Monitor

Track savings, service performance, and compliance.